**Mapping of Objectives – Institution and Wadhwani Foundation**

|  |  |  |  |
| --- | --- | --- | --- |
|  | **Institution** | **Wadhwani Foundation** | **Remarks** |
| **Objectives** | **1.** Entrepreneurship is in fashion. Students want it & there is a demand pull.  **2.** Skills development for students that helps them get job  **3.** College wants to use it as a differentiator, create ventures to build a Brand for itself | Maximize venture (successful) and job creation | Reasonably aligned, as ventures will create jobs |
| **Perceived critical success factors (individual college)** | **1.** Funds to run program - Govt & external support  **2.** Connection with resources – courseware, funds, incubators, mentors  **3.** Faculty availability & motivation  **4.** Availability of class hours/ infra | **1.**Commitment of Institute leadership to  **A.** Run a structured program : **i.**Mainstream to run a long-term program, focused to deliver outcomes  **ii.**Adopt WF methods to run the program  **B.** Ensure Capacity creation : **i.** on-board faculty of right Quality, invest in training **ii.** Support to maintain an active e-leaders ecosystem  **C.** Provide feedback : participate actively in sharing data & feedback for continuous improvement  **2.**Relationship we establish with colleges  **3.** Recognition programs we run for colleges | Institutes can’t see the factors that WF considers critical for success of program. This is from WF experience. It is important to educate and align |
| **Perceived critical success factors (Instituional/ group program)** | **1.** Funds to run program - Govt & external support  **2.** Connection with resources – courseware, funds, incubators, mentors  **3.** Capacity creation | Commitment of administrator to  **1.** All the above factors  **2.** Strong Governance through appointment of field staff (job that WF RM does) | Admin can’t see the factors that WF considers critical for success of program. This is from experience. It is important to explain and align |