**Mapping of Objectives – Institution and Wadhwani Foundation**

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|  | **Institution** | **Wadhwani Foundation** | **Remarks** |
| **Objectives** | **1.** Entrepreneurship is in fashion. Students want it & there is a demand pull.**2.** Skills development for students that helps them get job**3.** College wants to use it as a differentiator, create ventures to build a Brand for itself | Maximize venture (successful) and job creation | Reasonably aligned, as ventures will create jobs |
| **Perceived critical success factors (individual college)** | **1.** Funds to run program - Govt & external support**2.** Connection with resources – courseware, funds, incubators, mentors**3.** Faculty availability & motivation**4.** Availability of class hours/ infra | **1.**Commitment of Institute leadership to**A.** Run a structured program : **i.**Mainstream to run a long-term program, focused to deliver outcomes **ii.**Adopt WF methods to run the program **B.** Ensure Capacity creation : **i.** on-board faculty of right Quality, invest in training **ii.** Support to maintain an active e-leaders ecosystem**C.** Provide feedback : participate actively in sharing data & feedback for continuous improvement **2.**Relationship we establish with colleges**3.** Recognition programs we run for colleges | Institutes can’t see the factors that WF considers critical for success of program. This is from WF experience. It is important to educate and align |
| **Perceived critical success factors (Instituional/ group program)** | **1.** Funds to run program - Govt & external support**2.** Connection with resources – courseware, funds, incubators, mentors**3.** Capacity creation  | Commitment of administrator to**1.** All the above factors**2.** Strong Governance through appointment of field staff (job that WF RM does) | Admin can’t see the factors that WF considers critical for success of program. This is from experience. It is important to explain and align |