Mission
Accelerating economic development in emerging economies through high-value job creation

Our Founder
Dr. Romesh Wadhwani
Silicon Valley Entrepreneur and Philanthropist,
2020 Padma Shri Awardee, one of India’s highest civilian honours

"Our vision is to enable creation of 10M jobs and placement of 25M by 2030 across ~25 emerging economies"
Dr. Ajay Kela, President & CEO

To achieve this, by 2025, we want to:

- Establish a run-rate of 1M new annual jobs through Startups and SMEs
- Enable 100,000 high-potential Startups, annually
- Impart entrepreneurship education to 500,000 students annually
- Annually train and place 2.5M students with 21st century employability skills
- Accelerate international scale through open-source Wadhwani models, platforms, and tools for partner organizations and Governments

Creating Jobs
Through entrepreneurship, innovation and skills development

Changing Lives
Through creating high-value jobs and empowering individuals to command those jobs

Scaling Impact
Through technology, network and partnerships across Asia, Africa and Latin America
Global Footprint 2019

Our programs improved lives across 15+ countries in Asia (including India), Africa and Latin America.

**Latin America**

- NEN
  - 1370 Students active
  - 60 Faculty engaged
  - 25 Institutes

- Opportunity
  - 970 Students active
  - 25 Faculty engaged
  - 4 Institutes

- Advantage
  - 70 SMEs transformed
  - 180 Jobs created
  - 290 Jobs preserved

**India**

- NEN
  - 8900 Students active
  - 140 Faculty engaged
  - 80 Institutes

- Opportunity
  - 16500 Students active
  - 450 Faculty engaged
  - 210 Institutes

- Advantage
  - 110 SMEs transformed
  - 330 Jobs created
  - 275 Jobs preserved

**Africa**

- NEN
  - 3300 Students active
  - 90 Faculty engaged
  - 35 Institutes

- Opportunity
  - 600 Students active
  - 60 Faculty engaged
  - 17 Institutes

**South-East Asia**

- NEN
  - 3320 Students active
  - 25 Faculty engaged
  - 12 Institutes

- Opportunity
  - 6100 Students active
  - 50 Faculty engaged
  - 20 Institutes

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**Global**

- NEN
  - 17000 Students active
  - 320 Faculty engaged
  - 150 Institutes

- Opportunity
  - 24200 Students active
  - 580 Faculty engaged
  - 250 Institutes

- Advantage
  - 175 SMEs transformed
  - 500+ Jobs created
  - 560 Jobs preserved

*Created = New Jobs
Preserved = Replacement jobs*
Wadhwani Advantage

- Structured program of Discovery, Transformation & continuous improvement for Small and Medium businesses (SMEs) to accelerate revenue and job growth
- Artificial Intelligence driven App offers highly relevant content, consultants, customers and capital providers to meet SME needs

69 (Latin America)
107 (India)

Number of SMEs by Geography

4.0
4.0
3.9
3.7
3.0

Quality of consultant
WF Prg Mng crucial
Discovery Process
App
Content

Rating of WF Offerings (1-5 scale)

Feedback on WF Program
Overall Rating: Discovery (1-5 scale)

4.5

Outcomes: Job Growth

500+ Jobs created
550+ Jobs preserved

José Refugio Serrano
CEO, Artefactos Metalicos, Mexico
Know More

"More important than Business Plan, was knowledge that I received about myself. It was a spiritual experience.

Advantage Scalathon brought positive changes in him, gave a sense of 'see myself and become more customer centric. It gave him knowledge, changed his attitude and made him more disciplined.

Rajneesh Singh
Advisor, India
Know More

"Wadhwani is doing a lot of service to the SMEs as they transform. The times need it. India needs it."

Rajneesh found Advantage team enthusiastic, driven & with fire in the belly. The Program Management helped maintain accountability and easy follow-up. The format of the program is relevant to the times and the current need of SMEs in India.

Raghunandan Jagdish
CEO, Nandan Ground Support Equipment, India
Know More

"The whole journey was phenomenal, exciting and an eye opener.

Program helped him think about his business plan, reflect on how he needed to drive his company and move from CEO to Managing Director. “Smart questions get smart answers”. Questions asked during program helped him to rework and think about his business plan."
George Abrao
Managing Director, Omega Shipping, India

“The Program coordinator helped focus on problem areas and get insights. The questions and discussions were navigated excellently.”

Sriram Kanuri
CEO, Arteria Technologies, India

“Wadhwani team worked well for me as a Program Management Office to monitor and give feedback.”

Raghunandan Jagdish
CEO, Nandan Ground Support Equipment, India

“Questions on business plan led me to self analysis and self understanding.”

Arvind Adhi
President, Elkayem Auto Ancillaries, India

“Program helped me move from an Engineering focus to a Business Focus.”

Kunal Pandit
Managing Director, Eureka Industrial, India

“Program Managers helped us identify sales and marketing as a focus area in Discovery which has been worked on internally.”

Dr. Ananth S Kodavasal
CEO, Ecotech Engineering, India

“Wadhwani Foundation provided encouragement and a little guidance.”

Sadanand Deshpande
CEO, RVC Supply Chain Solutions, India

“Presentation made from Discovery phase was very insightful as lot of work went into it.”

Muralibabu G
Director, Microtech CNC, India

“Appreciate the care and support received from the Foundation.”

Joydeep Mukerji
Advisor, India

“Problem of plenty as there are many SMEs I need to spend time with.”

Rajneesh Singh
Advisor, India

“Heartening to know that people factor ie HR is recognized as an intervention area.”

Jorge García
CEO, Grugar Industrial, Mexico

“Discovery phase made me think strategic things about the business that I had not had time to think about.”

José Refugio Serrano
CEO, Artefactos Metalicos, Mexico

“Scaithon made me see ‘blindness of the job’ I was doing.”
Wadhwani NEN

- Empowers students with entrepreneurial mindset & skills
- Enhances their job prospects, encourages intrapreneurship, drives long-term entrepreneurship

Global Reach across 15+ countries

- 3300 (Africa)
- 1370 (Latin America)
- 3320 (SEA)
- 8900 (India)
- 90 (Africa)
- 60 (Latin America)
- 140 (India)
- 25 (SEA)
- 25 (Latin America)
- 12 (SEA)
- 35 (Africa)
- 80 (India)

~17,000 Students active
320+ Faculty engaged
150+ Institutes

Feedback Rating (1-5 scale)

- Course: 3.84
- Platform: 3.82
- WF Support: 3.75

- Benefits of Mindset & Confidence
  - Improved entrepreneurial mindset: 3.90
  - Increased likelihood of starting venture: 3.84
  - Helped achieve objectives after college: 3.76

- Faculty: 4.5
- Entrepreneurs: 4.2
- Students: 3.6

Overall Wadhwani NEN program

330+ validated ventures
4000 jobs created to date

- 100 ventures and 800 jobs created in 2019

Sanat Heerani
Student, Jai Hind College,
Mumbai, Founder at
Realtives, India
Know More

"Lean thinking showed me a customer segment that I had missed out completely."
The portal guides students who get admission in college and need validated housing information. All students should join the Wadhwani course as what one learns through it will have an unimaginable amount of value in real life.

Nathaneal Irungu
Student, United States
International University,
Co-Founder at Slay Tea,
Kenya Know More

"I found the course very, very beneficial."
The course taught him how to create a product portfolio and a solution demo with a minimum viable product which is a good way to share product information with prospective customers.

Moamen Ghanem
Faculty, Heliopolis University,
Egypt Know More

"This course has helped me to understand entrepreneurship concepts and teach them in an easier way."
As faculty of entrepreneurship and sustainability, he got a better understanding of teaching methodology from participating in this course.
Wadhwani NEN | Beneficiary Speak

Ajay Ponna Venkatesh
Alumni, National Institute of Engineering, Co-founder, Scapic, India

“I would not be where I am if it was not for NEN. It created in me the desire for entrepreneurship.”

Ashwin Dange
Alumni, National Institute of Engineering, Mysore, Director, GRS Fantasy Park, India

“NEN was the fabric which kept entrepreneurship together.”

Rohit Sarkar
Alumni, Institute of Engineering & Management (Kolkata), Founder & CEO, Distronica, India

“NEN’s collaborative work and participation in organised competitions helped me a lot.”

Njeri Khacheso
Alumni, United States International University, Founder, Ceejay Enterprises, Kenya

“I learnt two key things from the program. One is trusting your idea if you are going in the right direction. Second is what resources you have in hand.”

Asunta Maror
Alumni, Kampala International University, Co-founder, AKEMA Soap, Uganda

“Desire to be among the top 100 women entrepreneurs in the world in the next 30 years & #1 Woman entrepreneur in Africa.”

Ismail El-Azzazy
Student, Nile University, Egypt

“Wadhwani Foundation gives me a bonus point to boost my career to a higher level.”

Angelica Ombao
Student, Rizal Institute of Technology, Philippines

“I am very lucky to have had the opportunity to learn entrepreneurship through LearnWISE.”

Dr. Fredella Colline
Faculty, Universitas Kristen NIDA, Indonesia

“Students with an entrepreneurial mindset have more creativity which will help them to perform better at their work.”

Dr. Damary Sikaleh
Faculty, United States International University, Kenya

“It has given me a new approach to teaching entrepreneurship and helped me to improve my entrepreneurial acumen.”

Dr. David Thiru
Faculty, United States International University, Kenya

“For a student, the program is an investment in their mind to start their own business with the skills and training provided.”

Dr. Amit Agrawal
Faculty, Indian Institute of Information Technology, Naya Raipur, India

“Wadhwani Foundation has helped me not only personally but for my teaching as well.”

Prof. Homeshwar Nagpure
Faculty, St. Vincent Pallotti College, India

“A positive after-effect of the course has been that the number of students for orientation this year jumped from 35 to 250.”
Wadhwani Opportunity

Global Reach across 9 countries

- Empowers students to acquire high-value, entry-level jobs
- Supports job seekers with career growth
- 21st century employability skills

~24,200 Students active
~580 Faculty
~250 Centres

Indian Schools Program (Active)

- 6,000 Schools
- 10,000 Faculty
- 800,000 Students

Feedback on WF Offerings (1-5 scale)

- Course content: 4.5
- Faculty Development Program: 4.5
- Platform: 4.4

Job Placement Rate is 12% higher
68% vs. 56% national average

Average Salary $113/month
3,000 Students Placed Globally

Overall Wadhwani Opportunity program: 4.5

Attrition to Wadhwani Opportunity
92% say course significantly helped

Aakrati Tripathi
Sales Coordinator, Blackboard Edu., Magic Bus Student, India

"I got a salary increase within 6 months while it usually takes most employees one year at least." Aakrati's manager, Pooja says that she is performing extremely well in her job, mainly because of her communication skills and confidence she learned through the course.

Nambi Albright
Hotel Trainee, Dolphi Suites Centenary Vocational Student, Uganda

"Through the course and activities, my communication skills and ability to interact with guests has improved a lot." She got trained in 21st century job skills while studying in catering and hotel management. Her dream is to become a pastry chef, as it has opportunity to be enterprising and earn more.

Mohammed Tayyab
Kitchen Staff, KFC, Magic Bus Student, India

"Prior to joining Wadhwani course, I tried to get a job for six months but couldn't." Mohammed started his job earning Rs. 15,500 and in just three months got a promotion and is now earning Rs. 23,000. Mohammed is working in a job he enjoys with the goal of becoming a chef.
Wadhwani Opportunity

Deepak Garh
Deeapk Garh, Alumni, Muthoot Finance, Data Entry, Palwal Court, India
Know More

"The activities really helped me to practice and improve my skills. I really enjoyed the videos because they were different from our usual classes and made learning fun."

Suriya Khan
Student, Smile Foundation, Cash Operator, Saiba Mall, India
Know More

"I really liked the communication modules in the course. I was able to improve my speaking and confidence."

Alok Singh
Student, NSDC General Duty Assistant, Care24 Healthcare, India
Know More

"I did the English, Employability and Entrepreneurship (EEE) course along with studying to be a GDA. It has made me confident in interacting with patients."

Priyanka
Student, Generation Foundation Kitchen Staff, Taco Bell, India
Know More

"I started working at Taco Bell as a kitchen staff after finishing my training in F&B and 21st century job skills. The course made me a lot more confident in communicating with guests."

Shaik Shazia
Student, Smile Foundation Teacher, GNT Training Institute, India
Know More

"The IT Skills that I learned through this course really helped me in my job. I have become much better at using computers and the internet."

Aakrati Tripathi
Student, Magic Bus, Sales Associate, Blackboard Education, India
Know More

"My overall skills really grew. I have been able to grow in my job and even get a better job than I could have before."

Pooja Yadav
Aakrati’s Manager, Blackboard Edu, India
Know More

"Aakrati is doing excellently in her job. She is very confident and communicates well so we gave her an increment in just six months."

Tofique
Trainer, Magic Bus, India
Know More

"This course is really great for faculty. Everything we need to train students is prepared on a platform and is fun to run classes with. It was effective for teaching students from all backgrounds."

Himanshi Goel
PSSCIE Trainer, India
Know More

"Students found learning through E-Content very interesting. The skills that they learn through this course are very important and will help them throughout their career."

Karla Lorena
Colegio de Bachilleres de Tabasco Student, Mexico
Know More

"Through learning modules like decision making and critical thinking, I am able to think about my future and career better and make better choices for myself."

Oryema Ronald
Student, Centenary Vocational, Trainee, Royal Suites, Uganda
Know More

"The course helped me in my communication and computer skills. I now work in at Royal Suites and the skills I learnt in the course helps me in my job a lot."

Sahan Shuvo
BRAC Trainer, Bangladesh
Know More

"Jobwise 2 was really good. The students really enjoy the video based learning and find it interesting to learn through activities."
Wadhwani Wins & Beginnings

$1.5M Grant by Gates Foundation to upskill hundreds of Government of India funded Incubators

Appointed by National Skill Development Corporation of India to provide employability skills to all their Training Partners

ET NOW Partnership: Leaders of Tomorrow nationwide challenge for entrepreneurs

Working with Govt. of India to deliver employability skills to 12,000 Government High Schools