Mission

Accelerating economic development in emerging economies through high-value job creation

GLOBAL PLATFORM FOR JOB CREATION

- **WADHWANI ADVANTAGE**
  - Small Business Entrepreneurs, Coaches, Consultants, Customers and Corporates, Capital Providers, Suppliers

- **WADHWANI VENTURE FASTRACK**
  - Startup Entrepreneurs, Incubators/Accelerators, Mentors, Investors, Customers, Suppliers

- **WADHWANI NEN**
  - College and High School Students, Alumni, Faculty, Mentors

- **WADHWANI OPPORTUNITY**
  - Employers, Training Partners, Technical Institutes, High Schools, Government

- **WADHWANI CATALYST FUND**
  - Growth Stage Ventures, Investor Ecosystem

I believe that high-quality jobs are the key to social progress and harmony, as well as to the growth and vitality of countries. This is why Wadhwan Foundation is laser-focused on large scale initiatives for driving job growth.

- Dr. Romesh Wadhwan, Founder

Under the “Sahayata” (support, in Hindi) initiative, we refocused our work last year for succor in Covid times. We drove business protection programs for our SMEs, Covid safety training for frontline health workers and volunteers, online entrepreneurship training for the jobless and funding for companies who help fight Covid. Our technology-led approach enabled our partners to run our regular programs online without pause.

- Dr. Ajay Kela
  - President & CEO
Global Footprint 2020

Our programs improved lives across 15 countries in Asia (including India), Africa and Latin America.

**Latin America**

**NEN**
- 7000 Students enrolled
- 170 Faculty trained
- 55 Institutes

**Opportunity**
- 6200 Students enrolled
- 110 Faculty trained
- 20 Institutes

**Advantage**
- 340 SMEs engaged

**Africa**

**NEN**
- 5000 Students enrolled
- 70 Faculty trained
- 35 Institutes

**Opportunity**
- 400 Students enrolled
- 10 Faculty trained
- 5 Institutes

**South-East Asia**

**NEN**
- 4450 Students enrolled
- 50 Faculty trained
- 20 Institutes

**Opportunity**
- 14400 Students trained
- 80 Faculty trained
- 15 Institutes

**India**

**NEN**
- 10650 Students enrolled
- 140 Faculty trained
- 90 Institutes

**Opportunity**
- 49000 Students enrolled
- 420 Faculty trained
- 260 Institutes

**Advantage**
- 545 SMEs engaged

**VFT**
- 195 Startups enrolled
- 45 Incubator Mgrs. trained

**Global**

**Opportunity**
- 70000 Students enrolled
- 620 Faculty trained
- 300 Institutes

**NEN**
- 27000 Students enrolled
- 430 Faculty trained
- 200 Institutes

**VFT**
- 195 startups enrolled
- 45 Inc Mgrs. trained

**Advantage**
- 885 SMEs engaged
Wadhwani Venture Fastrack

Empowering entrepreneurs and incubators to build successful and scalable startups

**Startups by Revenue**
- < $25k, 25%
- $25k-50k, 11%
- $50k-100k, 11%
- $100-250k, 7%
- $250k+, 2%

Total no. of Startups: 195

**Startups by Employees**
- 1-5, 54%
- 6-10, 19%
- 11-20, 12%
- 20+, 6%
- 0.9%

**Startups by Sector**
- Agriculture, 37%
- IT, 18%
- Manufacturing, 6%
- Travel, 3%
- Education, 7%
- Other, 22%
- Healthcare, 7%

Program format helped peer interaction and cross-learning.
Ravi was able to apply what he learnt in program. He liked the ‘Hacker, Hustler and Visionary’ roles for a start-up.

Sumeet Mahendra
RTIwala
AIC-RNTU
VFT Network program

Would give 80% attribution to WF for his business success
Sumeet’s venture has provided pro bono help to 5000+ people for RTI filing. He appreciates WF support for social ventures as well.

Rahul Kanuganti
Flyatta
VFT Direct to Startup program

Program objectives were clearly defined, mentor was good, and has been recommending program to others.
Rahul founded Flyatta, working in domestic and global relocation. He found the VFT team passionate and committed.
Wadhwani NEN
Empowering students and professionals with knowledge and skills to create high-potential startups

Global Reach across 15 countries

27000 Students Enrolled

- India, 10650, 39%
- Africa, 5000, 19%
- SEA, 4450, 16%
- Latam, 7000, 26%

400 Faculty Trained

- India, 140, 32%
- Latam, 70, 17%
- Africa, 90, 19%
- India, 170, 39%
- SEA, 70, 17%

200 Institutes

- India, 90, 45%
- Latam, 55, 26%
- SEA, 20, 9%
- Africa, 35, 18%

Feedback Rating (0-10 scale)

- Overall WF Program: 8.9
- WF Offerings: 8.0
- Benefit to Students: 8.1
- WF Support: 8.1

Outcomes

- 180 Commercial ventures
- 600 Jobs created to date

Nenette launched Benibeani - an online market for local coffee.
The program gave me a roadmap for starting a venture with a higher chance of success. I could directly apply concepts from the videos to practice ventures for better learning. I learnt and gained a lot from mentoring.

Kajal Tanwar
Student, SGT University
India

I never thought I will start my own venture during my studies.
The course was very practical and helped us apply what we learnt. Master classes were especially useful. My personality has changed from an introvert to extrovert.

Kaustav Bhattacharjee
Student, Institute of Engineering & Management, India Founder, Nomad Voyagers

Learning by doing (PV) was impactful.
The course helped me convert my project to a real venture, Wadhwani Platform LearnWISE was easy to use with simple design. The course helped students get success in their jobs as well.
Empowering students to command family supporting wages by equipping them with 21st century employability skills.

Global Reach across 7 countries

- India: 49,000
- Africa: 70,000
- SE Asia: 14,400
- Latam: 6200

620 Active Faculty
- India: 420, 68%
- SE Asia: 80, 13%
- Latam: 110, 18%
- Africa 5, 2%

300 Institutes
- India: 260, 88%
- SE Asia: 15, 4%
- Latam: 20, 6%
- Africa: 5, 2%

Overall Feedback on Program from various Stakeholders

- Students: 8.6
- Faculty: 8.9
- Alumni: 8.1
- Employer: 7.3

Feedback on Program Offerings

- Content: 9
- Platform: 8.4
- WF Support: 8.4

Notable difference Employers see in our trainees

- Self Management: 67%
- Communication skills: 63%
- Customer Focus: 52%

India Schools Program

- Schools: 6000
- Faculty: 10000
- Students: 800000

65000 Covid Frontline healthcare workers/ Volunteers trained

9300 placed at average salary of $170/month

85% feel WF helped a lot to get a better job

Alfonso Castaneda
Online cooking instructor
Wadhwani Opportunity, Mexico

The program was a life changing experience. I lost my job during the Covid-19 pandemic and the Wadhwani Opportunity course helped me think outside the box and start my own business for online training in cuisine and cooking.

Sadaf Ansari
Telecaller at Umnti Foundation
Smile Foundation Student, India

The program helped me get a job and support my family throughout the lockdown. I gained a lot of confidence through this program and I really liked the communication skills modules.

Christina Monero
Subject Matter Expert, CBNI
Philippines
ECOP Student

The critical thinking and problem solving modules were very useful. They gave us real life scenarios and problems to solve at work. This training would be useful for more people in my workplace.
Wadhwani Catalyst Fund

Amplifying economic and jobs impact through supporting high quality entrepreneurs and platforms.

Our Portfolio:

- **VIROHAN**
  - Vocational training
  - IT Enabled vocational training for allied healthcare professionals

- **Corakshak**
  - Grey collar COVID training app
  - Multilingual AI driven chat based app to train blue/grey collar workers about health

- **doozee**
  - Remote health monitoring
  - Contact-free health monitoring of all COVID-19 patients remotely

- **StepOne**
  - Telemedicine helpline
  - Supports State Govt to map patients, mobilize healthcare resources, home quarantine support

**Overall Program Rating**

<table>
<thead>
<tr>
<th>Support Provided</th>
<th>Monthly Interactions/Support</th>
<th>Funding Help</th>
<th>Help in Spreading Awareness</th>
<th>Knowledge &amp; Network of Team</th>
<th>Business &amp; Partnership Connects</th>
<th>Business &amp; Management Advice</th>
<th>Access to other WF offerings</th>
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</thead>
<tbody>
<tr>
<td>Rating</td>
<td>9.1</td>
<td>8.6</td>
<td>8.5</td>
<td>7.9</td>
<td>7.7</td>
<td>7.4</td>
<td>6.9</td>
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**Feedback Ratings of Support Provided (0-10 scale)**

**35%** Attribution of results to Wadhwani Catalyst Fund Support

**Funding leverage**

- **4x** (companies were able to raise 4 times more funds beyond Catalyst funding)

**Outcomes:**

- 900,000 Remote Telemed Consultations
- 30,000 Patients Remote monitored
- 400 ICU cases managed with 40 lives saved
- 1500 Healthcare workers trained and placed
- 10,000 essential workers safety trained

**Co-investor Network**

**Our Associations**

- [Artha Capital](#)
- [Prime Venture Partners](#)
- [3One4 Capital](#)

**Kunaal Dudeja**

Co-founder & CEO, Virohan

The WCF team’s mentorship and pragmatic approach made sure we ask ourselves the right questions, time and time again. The deep diligence helped us improve our processes and fine-tune our internal controls.

**Mudit Dandwate**

Co-founder & CEO, Dozee

We have found our interactions with the WF team enlightening, especially when it came to creating impact - how to evaluate impact, how to effect change in non-digitally-savvy environments, understanding best practices from other healthcare startup systems.

**Dileep Raman**

Co-founder, CloudPhysician

WCF team provided us access to channel partners who are helping evangelize CloudPhysician services and product. In addition, they have connected us with healthcare experts who are showcasing our product offerings to SMEs in healthcare delivery.
**Beneficiary Speak**

### Wadhwani Advantage
- **Juan Gallo**
  - Advisor, Mexico
  - Great Opportunity to connect with a Global Team
  - Know More

### Wadhwani Venture Fastrack
- **Prasad Menon**
  - Incubator Manager, CEO, Centre for Incubation and Business Acceleration, South Africa
  - Post training support handholding & giving feedback on workshops was useful
  - Know More

### Wadhwani NEN
- **Charmaine Gangen**
  - Faculty, CGM Training South Africa
  - I am more motivated to teach as it gives complete practical approach of teaching.
  - Know More

### Wadhwani Opportunity
- **Rodrigo Calvario**
  - Director of Tech & IT Support, Ministry of Tourism, Mexico
  - The program was enriching and gave me a sense of purpose during the lockdown. No other program teaches job skills like this.
  - Know More

### Wadhwani Catalyst Fund
- **Raghavendra Prasad**
  - StePoOne
  - Access to WCF network has helped a lot. Frequent calls with WCF have been insightful with the team offering useful advice and ideas.
  - Know More

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### Wadhwani Venture Fastrack
- **Elizabeth Idikula**
  - COO, AIC Great Lakes Balachandran Incubator
  - I like that WF program was not competing with other Accelerators/Incubators, but collaborating with it
  - Know More

### Wadhwani Venture Fastrack
- **Mary Antonette**
  - Student, ECOP, Philippines
  - Thanks to this course, I have launched an app along with PV group and looking for funding through the Ministry of Science and Technology
  - Know More

### Wadhwani NEN
- **Sriram Ranganathan**
  - General Manager, Omega Healthcare, India
  - The pedagogy of the content was world-class. It was excellently designed and thought through approach towards learning
  - Know More

### Wadhwani Venture Fastrack
- **Prof. Somnath Dutta**
  - Faculty, Betta Global University, India
  - WF training for faculty includes content and skills was amazing. It changed the way I teach.
  - Know More

### Wadhwani Catalyst Fund
- **Sharmin Shakila**
  - Trainer, EMK Center, Bangladesh
  - Amazing how we expanded to students across the country when we ran the course online. The collaborative activities made the student’s classes interactive.
  - Know More

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### Wadhwani Venture Fastrack
- **Veer Varma**
  - SME Coach, Direct India
  - The collaborative approach with SME exercises gets us involved
  - Know More

### Wadhwani Venture Fastrack
- **Aeroshil Nameirakpam**
  - Mhira Consultancy
  - Modular content is good - very practical, not theoretical
  - VFT Network program
  - Know More

### Wadhwani Venture Fastrack
- **Dr. Dhruv Joshi**
  - Cloudphysician
  - WCF helped CloudPhysician to access various channel partners and thereby achieve scale.
  - Know More

### Wadhwani Venture Fastrack
- **Oryema Ronald**
  - Opportunity Student, Uganda Trainee, Royal Suites, Kampa
  - The course improved my communication and computer skills and has helped me better my work with my manager and team at work
  - Know More